



S P Jain
School of Global
Management

DUBAI • SINGAPORE • SYDNEY

EXECUTIVE MBA

2015-2016





WELCOME

We are S P Jain School of Global Management, an Australian business school with campuses in Sydney, Singapore and Dubai. Our goal is simple – to craft business leaders for the 21st century. S P Jain is young, modern and ranked among the world's best business schools.

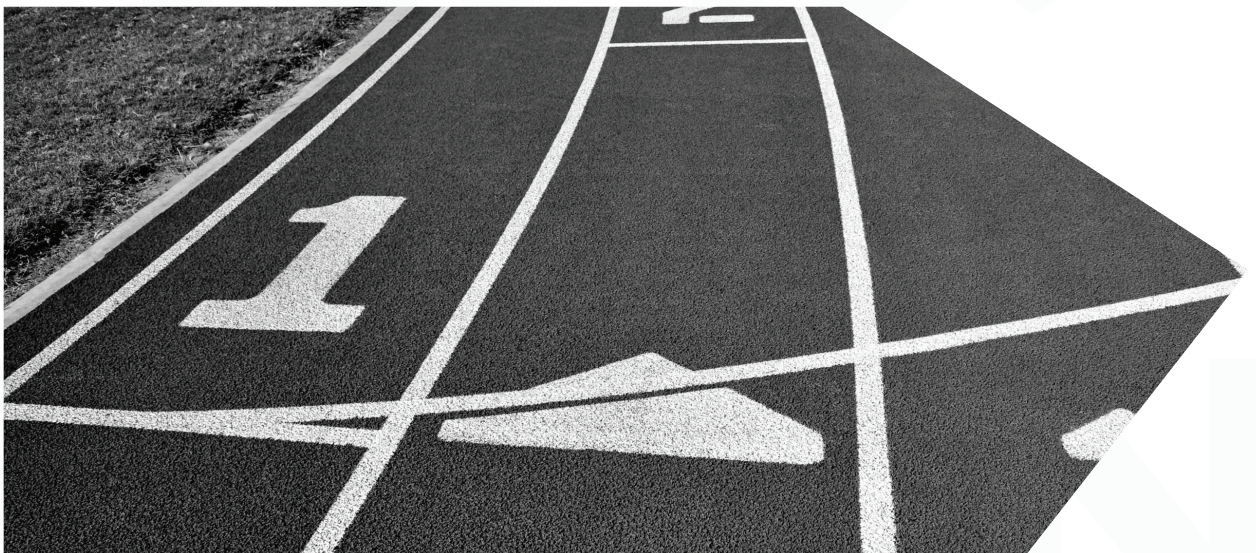
MANAGEMENT EDUCATION IN THE 21ST CENTURY

Today, business professionals are under immense pressure to hit the ground running, lead decisively and manage complexities. They must be adept at navigating ambiguous situations, understanding cultural differences and their resulting impact on business practices. In short, business executives need to become **CORPORATE ATHLETES** – ready to sweat and flex the mind using logic and judgment.

Within a few short years of embarking on their careers, most working professionals find themselves thrown into the daily grind of their jobs, with scarce time to build their knowledge and update themselves with new management skills. They hit a glass ceiling; they find themselves inadequate to contribute effectively within the work environment and take on new challenges.

In a knowledge and skills-driven environment, an MBA qualification has become a necessity for career progression. Whatever your needs and career aspirations are, S P Jain's Executive MBA (EMBA) is designed to help you break through the glass ceiling and equip you with the skills, cross-functional knowledge and industry exposure needed for a successful tomorrow.

Our curriculum is both real world and industry-driven; our faculty comprises of rich, diverse and known experts in their fields; and our class participants are experienced and well-qualified and thus active contributors to the learning experience.



THE S P JAIN EMBA

The EMBA is a part-time integrated course designed to meet the needs of professionals who wish to pursue an MBA degree without interrupting their careers. The coursework is rigorous and demanding; the result is a learning experience that ranks among the finest available in the region today.

Our EMBA curriculum is reviewed constantly to stay relevant, up-to-the-minute and highly applicable in today's dynamic and complex working environment. Our exciting and innovative new EMBA allows you to study at a pace that suits your career, tailor your learning to a specific area of interest, gain unique leadership and decision-making attributes and transform into a strong decision-maker on graduation. Another unique feature is the addition of a "Problem at Work" (P.A.W.) methodology. This enables you to bring work-related issues into the classroom and gain unique perspectives by working alongside peers and mentors from different industries.

The course also lays emphasis on strategic thinking, critical analysis, global intelligence, problem solving, communication and the development of important soft skills. At every stage, you will be encouraged to introspect and inculcate a sense of intellectual curiosity. Rigorous coursework along with the practical emphasis of the course will allow you to analyse situations, define problems, identify and evaluate alternate solutions and implement them within the context of your own organisation.



“S P Jain has been the culmination of a transition phase in my life. I walked into S P Jain a shy person and wanting in self confidence. The strength of the S P Jain environment has made me realize that there is a world of opportunities ahead of me. S P Jain has a modern approach to learning and the learning material is up to date. I am now a more confident and knowledgeable person. This has made me deal with my clients and peers in a better way. I could not have made this transition without the help of S P Jain faculty and peers. Thank You S P Jain. Forever your brand ambassador”

JULIET KIRUI

**BUSINESS DEVELOPMENT MANAGER
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MANAGEMENT ACC

CORPORATE
FINANCE

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COURSE HIGHLIGHTS

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BLENDED LEARNING

This is the most modern way to learn. Advanced self-learning e-modules cover key “conceptual elements” in a self-study mode. This reduces the time away from home as precious classroom hours are devoted entirely to peer learning and faculty-led classroom sessions.

P.A.W. METHODOLOGY

Problem At Work Methodology enables you to bring work-related issues into the classroom, discuss with peers and develop innovative solutions. Done under the guidance of experienced faculty and mentors, these learning techniques add immense value at work, resulting in recognition, rewards and career progression.

FOSTERING A GLOBAL MINDSET*

Whilst the EMBA degree may be completed entirely at our Dubai campus, you may also participate in overseas study opportunities at our state-of-the-art campuses in Singapore and Sydney. Students can spend as little as one week in any one of our overseas hubs and receive credit towards your EMBA subjects. Embarking on our overseas study tour will equip you with even more attributes that employers seek.

**Subject to students obtaining a valid visa.*

PEER GROUP AND NETWORKING

Our EMBA classroom is a melting pot of nationalities, cultures, backgrounds and work experience. The program provides you with a platform to connect with people from different industries and build contacts that can be leveraged personally and professionally, besides proving to be a learning resource to one another.

CUSTOMISING YOUR ELECTIVES

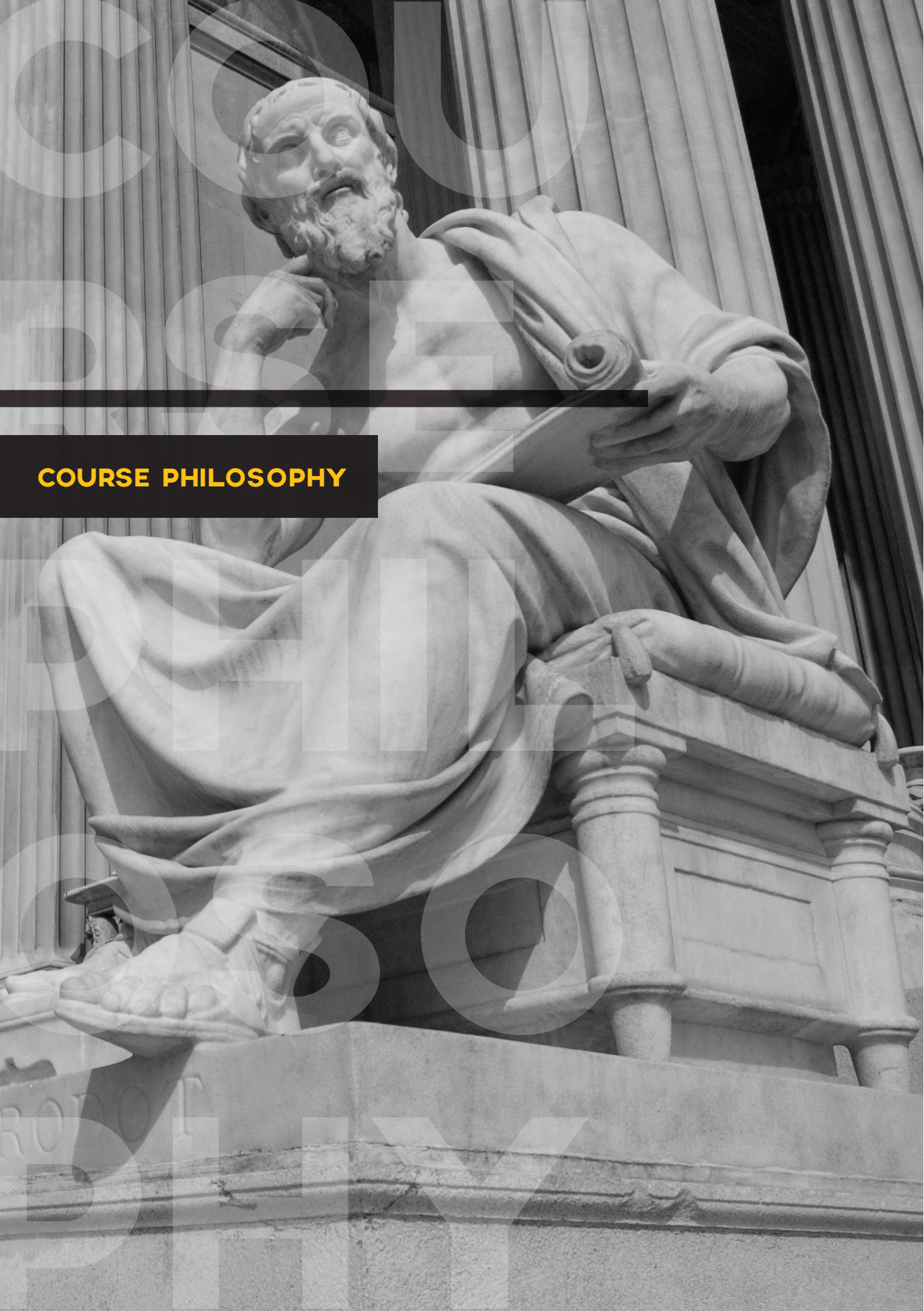
Different participants have different learning needs and career aspirations. After completing the foundation subjects, you have the opportunity to customise your choice of electives. You may opt for any 6 electives from a choice of 12 and thus, customise advanced learning of functional perspectives.

PERSONAL EFFECTIVENESS AND LEADERSHIP

Learning inputs are provided on an on-going basis allowing you to be personally effective by communicating powerfully, listening, inspiring and motivating others, displaying honesty and integrity, collaborating and fostering teamwork, building and leading teams. It is believed that only such emphasis can groom one to become an efficient and powerful General Manager.

GRADUATE WITH AN AUSTRALIAN DEGREE

S P Jain is registered as a Higher Education Provider (with degree awarding rights) in Australia. Upon Graduation, students will receive a degree conferred by S P Jain School of Global Management Australia.



COURSE PHILOSOPHY

A strategic objective of our EMBA is to groom “General Managers” capable of assuming different roles and achieving several organisational objectives. From our research of industry trends, we have identified important skills and competencies that General Managers must possess, and these form the key pillars of our program.

THE DNA OF A GENERAL MANAGER

SKILLS

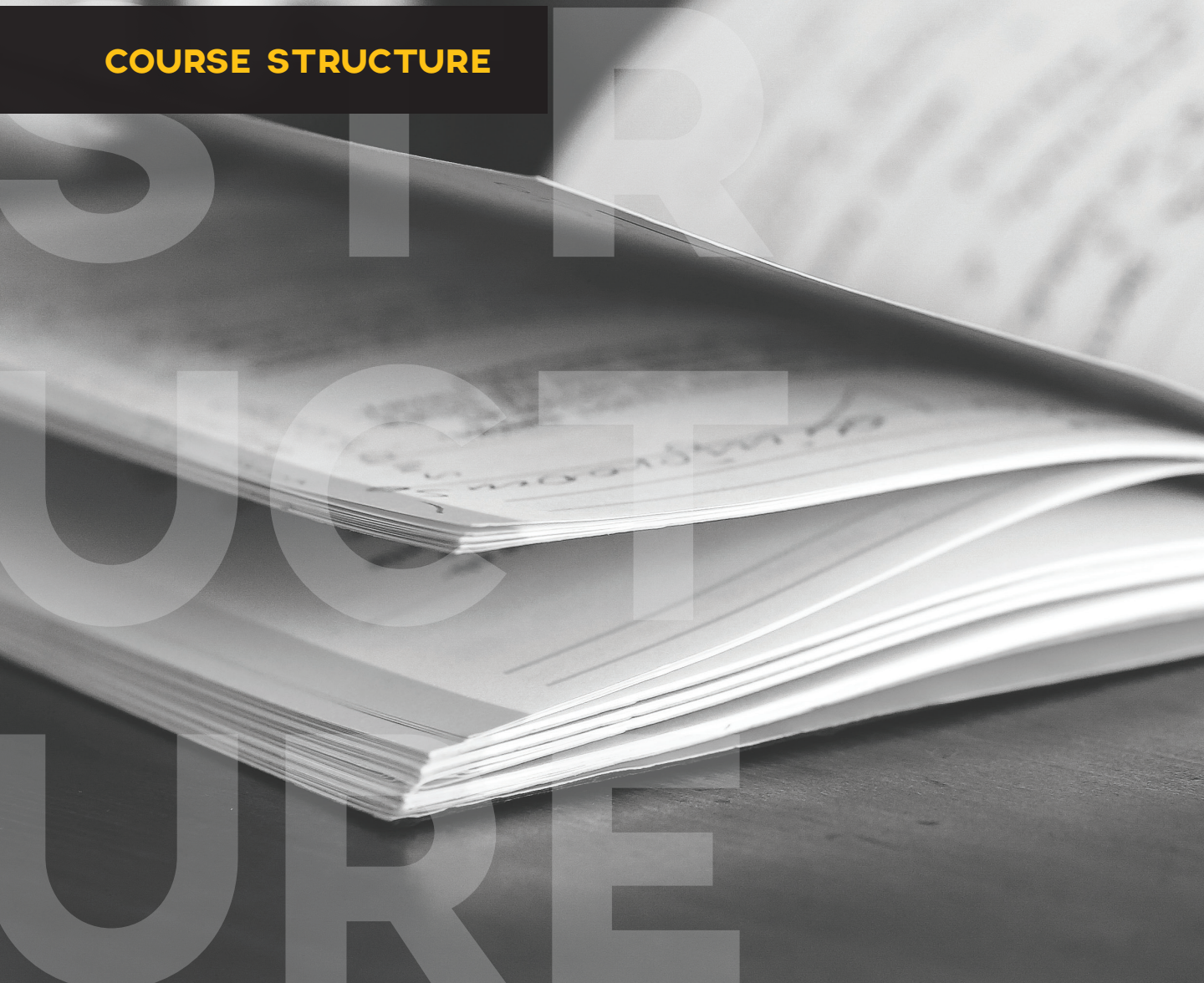
COMPETENCIES



General Managers of the 21st century juggle many roles – they need to enhance stakeholder value, understand the global business environments, manage customers, build relationships and expand into new markets. A General Manager must be able to exhibit a strong hold on cost leadership and operational excellence; he should be able to lead teams and organisations across countries and cultures. He needs to be able to think creatively, critically, and be personally effective to cope with the ever-changing business environment.

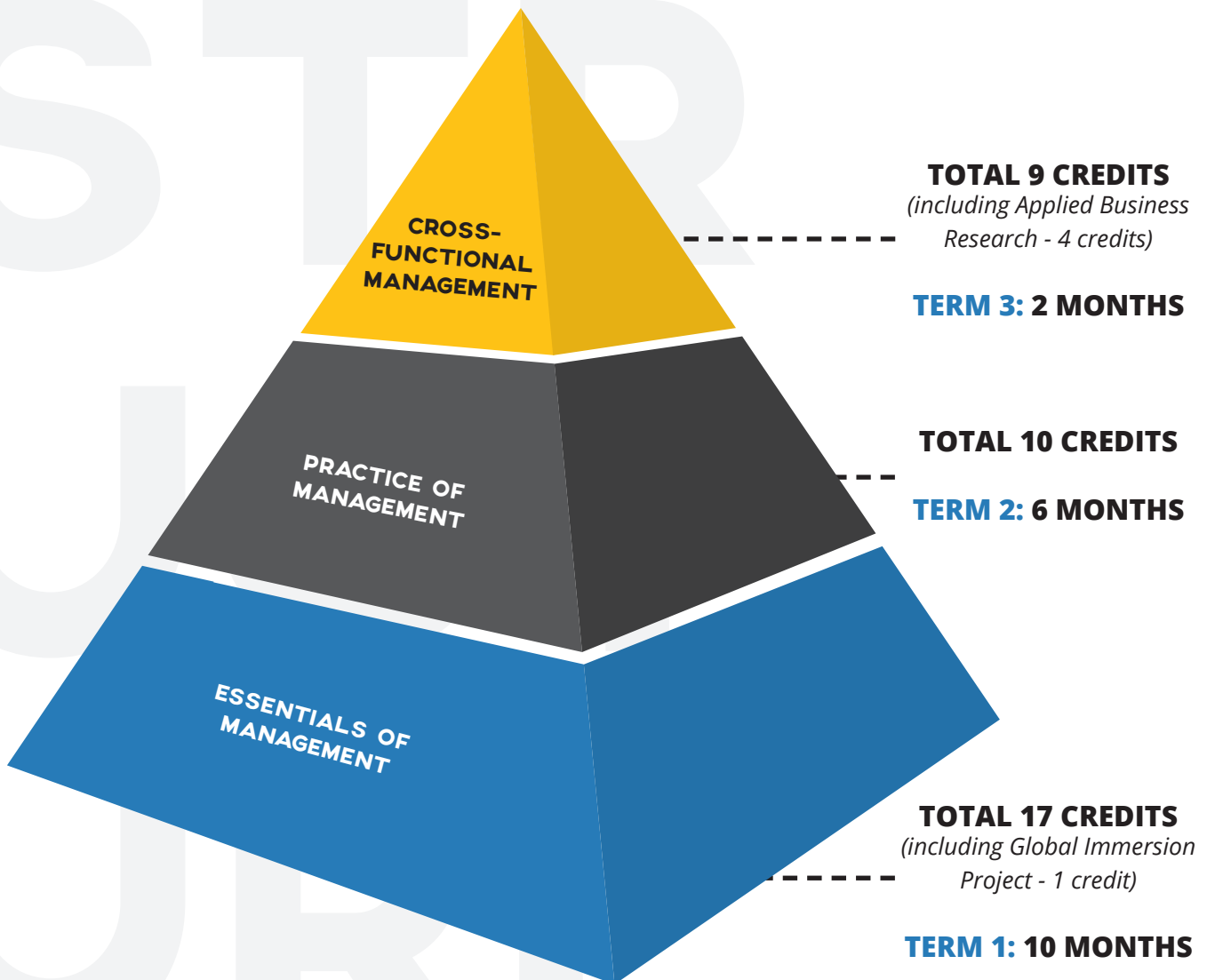
COURSE

COURSE STRUCTURE



COURSE STRUCTURE

Our EMBA program is divided into three phases. The program kicks off with 17 core courses that build a solid foundation for more specialised learning in the later phases of the program. Given the increasing need for business leaders to have specialist knowledge, we provide a comprehensive range of electives targeting your own careers. These electives, taken in phase 2 of the EMBA program, are what you actually need in the real world; each of them provides you with the opportunity to broaden your knowledge base and stay up-to-date with current market trends. In the final phase of learning, you will be able to gain practical exposure by applying the skills and knowledge gained in the program to real-life business scenarios.



PHASE 1: ESSENTIALS OF MANAGEMENT (CORE)

COURSE TITLE	MODE OF DELIVERY	CREDITS
MANAGERIAL ECONOMICS	Online*	1
MACRO ECONOMICS	Online*	1
BUSINESS ECONOMICS	Class**	1
FINANCIAL ACCOUNTING FOR DECISION-MAKING	Online*	1
FINANCIAL STATEMENT ANALYSIS	Class**	1
MANAGEMENT ACCOUNTING	Class**	1
CORPORATE FINANCE 1	Online*	1
CORPORATE FINANCE 2	Class**	1
MARKETING MANAGEMENT 1	Online*	1
MARKETING MANAGEMENT 2	Class**	1
HUMAN RESOURCE MANAGEMENT	Online*	1
PERSONAL EFFECTIVENESS	Class**	1
OPERATIONS MANAGEMENT	Online*	1
OPERATIONS RESEARCH	Class**	1
BUSINESS STATISTICS	Online*	1
RESEARCH METHODOLOGY	Class**	1
GLOBAL IMMERSION PROJECT	Group Project	1
TOTAL		17

PHASE 2: PRACTICE OF MANAGEMENT (CORE)

COURSE TITLE	MODE OF DELIVERY	CREDITS
BUSINESS STRATEGY & SUSTAINABILITY	Class**	1
NEGOTIATION & CONFLICT RESOLUTION MANAGEMENT	Class**	1
BUSINESS ANALYTICS	Class**	1
STRATEGIC INNOVATION	Class**	1
TOTAL		4

LEGEND:

* - Online Learning

** - Application/Engaged Learning

CHOICE OF ELECTIVES (ANY 6 OUT OF 12)

COURSE TITLE	MODE OF DELIVERY	CREDITS
OPERATIONS ELECTIVES		
SUPPLY CHAIN MANAGEMENT	Class**	1
QUALITY MANAGEMENT	Class**	1
PROJECT MANAGEMENT	Class**	1
OPERATIONAL EXCELLENCE IN MANUFACTURING	Class**	1
FINANCE ELECTIVES		
FINANCIAL MARKETS	Class**	1
PORTFOLIO MANAGEMENT	Class**	1
CORPORATE VALUATION	Class**	1
PROJECT FINANCE	Class**	1
MARKETING ELECTIVES		
STRATEGIC BRAND MANAGEMENT	Class**	1
SALES AND CHANNEL MANAGEMENT	Class**	1
DIGITAL MARKETING	Class**	1
MARKETING AUDIT & EVALUATION	Class**	1

LEGEND:

** - Application/Engaged Learning & PAW (Problem At Work)

PHASE 3: CROSS-FUNCTIONAL MANAGEMENT (CORE)

COURSE TITLE	MODE OF DELIVERY	CREDITS
COST LEADERSHIP	Simulation-Based**	1
ENHANCING STAKEHOLDER VALUE	Simulation-Based**	1
CUSTOMER VALUE MANAGEMENT	Simulation-Based**	1
LEADING TEAMS & ORGANISATIONS	Simulation-Based**	1
INTEGRATIVE DECISION MAKING	Simulation-Based**	1
APPLIED BUSINESS RESEARCH	Capstone Project**	4
TOTAL		9

LEGEND:

** - Application/Engaged Learning

EMBA

ADV



THE S P JAIN EMBA ADVANTAGE - RAPID CAREER PROGRESSION

Our EMBA has shaped the careers of many working professionals. They have been able to take on higher positions of leadership in a short span, progress rapidly within their organisations and experience career opportunities once thought unattainable.

While important, the decision to pursue an EMBA degree and make a serious commitment of time, effort and money goes beyond compensation packages. There is so much more to S P Jain's EMBA. We offer you an enriching learning experience, a stimulating environment to network with peers and faculty, and the opportunity to add real time value to your organisation. When you have a better understanding of organisational dynamics, how different teams collaborate to create value and achieve goals, and how effective people skills can make you a better leader, you can contribute every day to your growth and that of your organisation.

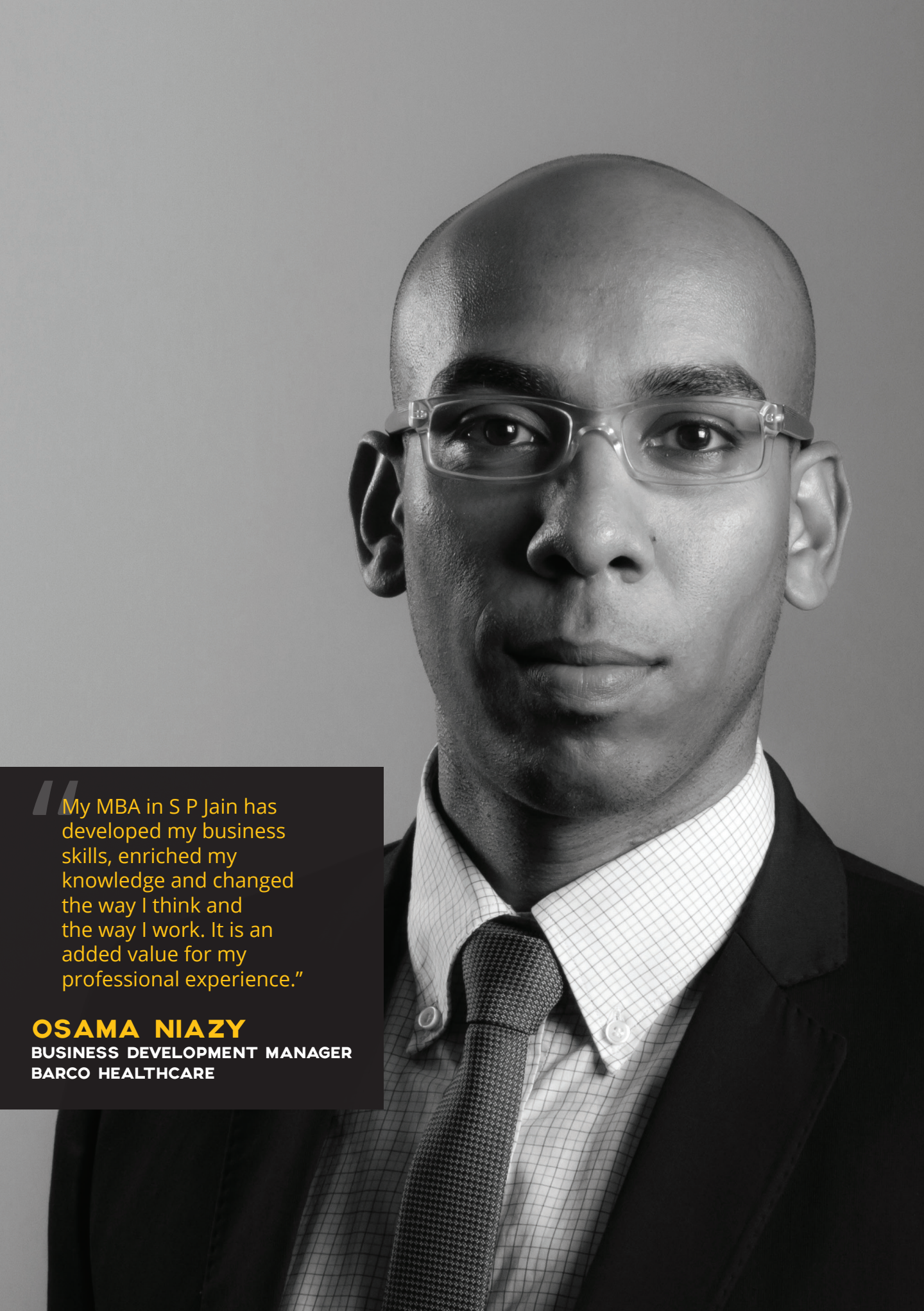
AGE



OUR SUCCESS STORIES

Our EMBA has been instrumental in the career growth of many of our alumni and we, at S P Jain, take great pride in these success stories. Here are some examples:

NAME	PREVIOUS ROLE	NEW ROLE
Rajiv Nair	Vice President-Asia Pacific Infinite Computer Solutions	CEO Terrabit Consulting Pte Ltd.
Sukriti Kakkar	Marketing Supervisor Sharp Middle East and Africa	Assistant Manager Sharp Middle East and Africa
Osama Niazy	Sales Engineer Grand Stores FujiFilm Medical	Business Development Manager Barco Healthcare
Payal Garg	Business Analyst Credit Suisse	Assistant Vice President Credit Suisse
Someet Ahuja	Senior Manager-Business Development Schneider Electric FZE	Divisional Manager - Tendering Schneider Electric FZE
Khaled Hamdi	Managed Services Team Leader Alcatel-Lucent	Area Sales Manager – Telecom Giesecke & Devrient
Shady Helmy	Project Engineer Gulf Drug LLC	Business Development Manager Gulf Drug LLC
Subodh Joshi	Assistant Vice President Citibank Singapore	VP & Operations Head Citibank China Co. Ltd.
Embi Ghazali	Senior Engineer SP PowerGrid Ltd.	Deputy Director SP PowerGrid Ltd.
Stephen Cherian	General Manager Volvo East Asia Pte. Ltd.	Director Volvo East Asia Pte. Ltd.
Santosh Nair	Account Manager Microsoft	MENA Manager SAP
Asha Ashok	Senior Associate Strategic Partners Int Pte Ltd	Associate Director Strategic Partners Int Pte Ltd
Girish Kanaya	Consultant Procter&Gamble	Regional Service Director BT Global Services



“My MBA in S P Jain has developed my business skills, enriched my knowledge and changed the way I think and the way I work. It is an added value for my professional experience.”

OSAMA NIAZY

**BUSINESS DEVELOPMENT MANAGER
BARCO HEALTHCARE**

ADMISSION PROCESS

ELIGIBILITY

Applicants must have:

- A Bachelor's degree
- More than 3 years of full-time work experience
- Track record of high academic performance

*Preference will be given to applicants with relevant postgraduate qualifications with Chartered Accountants for the Finance stream

APPLY

Application forms can be submitted online or in person at our Dubai campus.

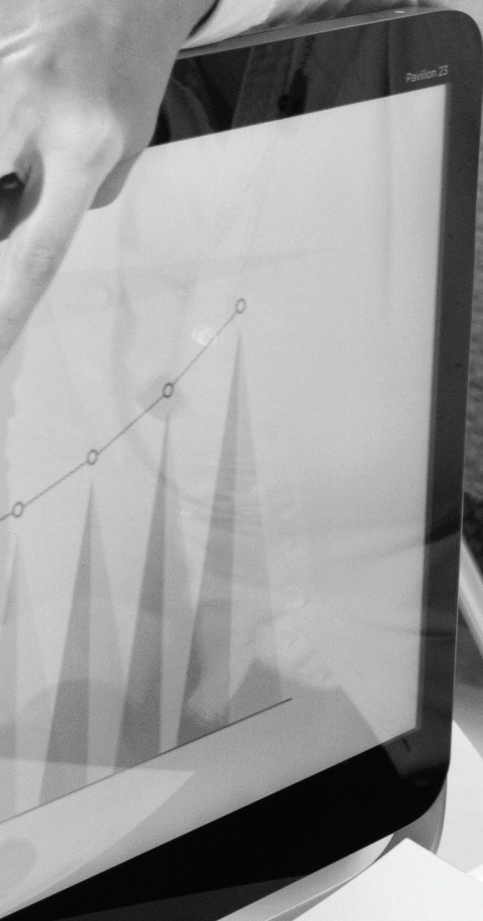
EVALUATIONS

Shortlisted applicants will need to appear for an evaluation, consisting of an aptitude test, essay analysis and a personal interview. The fee for the evaluation process is AED 150 payable in cash or cheque in favour of "S P Jain School of Global Management Pte. Ltd. at S P Jain's Dubai Campus"

RESULTS

Approximately two-three working days after the evaluations, applicants are emailed an admission decision.

Please visit the website for latest updates on admissions, evaluations and scholarships.





ABOUT US

OUR CAMPUSES



SYDNEY CAMPUS

DUBAI CAMPUS



SINGAPORE CAMPUS



GLOBAL RANKINGS

S P Jain is both a pioneer and leader in global business education. We relentlessly strive to reimagine business education and offer innovative courses in dynamic, world-class cities. Our efforts have been recognised by highly regarded global rankings and accreditations that include:



#19 in the World by Forbes' Best International Business Schools Rankings (2013 - 2014)



Business School
Rankings 2012

Top 100 Global MBA Rankings by the Financial Times (2011 and 2012)



Best Higher Education Institute to provide Global Student Exposure by the World Education Summit (2011)



Asia's Best Business School (Overall) by the CMO Asia (2010)



#1 Institute of Higher Learning by Nielsen's Brand Perception Audit (2008)

GLOBAL ACCREDITATIONS

S P Jain is a Higher Education Provider accredited by the Tertiary Education Quality & Standards Agency. In addition, our postgraduate courses are accredited and recognised by:



ABEST21 promoted by the Ministry of Education, Japan (Global MBA)

EXPLORE

EXPLORE OUR COURSES

BACHELOR OF BUSINESS ADMINISTRATION

- 4-year course
- Tri-city model: Singapore, Dubai, Sydney
- For grade 12 applicants

MASTER OF GLOBAL BUSINESS

- 16-month course (including a 4-month internship)
- Tri-city model: Dubai, Singapore, Sydney
- For participants with 0-3 years of full-time work experience

GLOBAL MASTER OF BUSINESS ADMINISTRATION

- 1-Year course
- Tri-city model: Dubai, Singapore, Sydney
- For participants with 3+ years of full-time work experience

EXECUTIVE EDUCATION

- Flexible learning options
- Available in Dubai & Singapore
- For participants in middle, upper, and senior level management

DUBAI

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Period of registration: 09 May 2011 to 08 May 2017

Licensed by the knowledge and Human Development Authority. The academic qualifications granted by this institution and certified by KHDA shall be recognised in the Emirate of Dubai by all public and private entities for all purposes.